

investSA
ONE STOP SHOP

WESTERN CAPE

**STREAMLINED
INVESTMENT SERVICES**



Welcome to the InvestSA One Stop Shop

Thanks to the InvestSA One Stop Shop (OSS) it's never been easier or faster to invest in Cape Town, the Western Cape and South Africa.

The OSS cuts through red tape and streamlines the investment value chain for medium to large sized companies looking to invest in South Africa.

Making business a pleasure in South Africa

For the ease and convenience of doing business, the OSS is located in one building. Which means we act as your centralised contact point, as opposed to you dealing with a multitude of government departments in different locations. The OSS has made great strides in fostering a better business environment in Cape Town and the Western Cape, helping to make the investment process here as seamless as possible.

Your gateway to investing in South Africa

By enhancing Cape Town and the Western Cape's image as one of the globe's most investor-friendly and competitive destinations in which to do business, the OSS is helping to unlock economic value and job creation across South Africa.

All of this is made possible through working with national, provincial, and local government to provide key services to investors – and all under one roof. If you're looking to invest in the Western Cape and South Africa, then look no further than the InvestSA One Stop Shop in Cape Town. It's non-stop investment help.

Why the need for a One Stop Shop Investor Centre?

To help accelerate the country's competitiveness, the Presidency announced the roll-out of provincial investment One Stop Shops. These facilities operate as investment 'clearing houses', to expedite the resolution of regulatory issues faced by local firms and multinational corporations as they seek to invest in the region. The facility in Cape Town, operated by the Western Cape Government and Wesgro, co-locates 13 different entities under one roof.

What services does the OSS offer?

The OSS is committed to providing integrated services to help investors throughout the investment value chain, and to make the process as seamless as possible. These services include:

Investment facilitation services

The OSS acts as your investment home away from home by facilitating meetings with governmental stakeholders and providing access to investor resources. Further to this it also offers:

- The provision of facilities and departmental representatives to assist investors with business registration
- Intellectual property protection, applications for national and local incentives, applications for work visas
- Temporary and permanent residence, registration for tax purposes, and any other regulatory requirements (licenses, authorisations, registrations, etc.) to do business in South Africa and the Western Cape.

- A front desk, centre manager and office management service.
- High-end, accessible facilities where investors can meet relevant stakeholders to discuss investment opportunities and plans.
- Information on trade and investment in the Western Cape, South Africa and Africa.
- A lead-tracking system to ensure that prospective investors receive quality services until their respective projects reach the point of commercialisation.
- An entry point for investors in need of regulatory compliance.
- The provision of pre-approval information to investors (i.e. market data, costs, incentives, project approval, visits, local partners, etc.)
- The provision of facilitation services to investors (i.e. permits, approvals, import equipment & raw materials, work permits, etc.)
- Incentive facilitation.
- Participation in regulatory reform.
- A collaborative interface between senior-level government agents and investors.

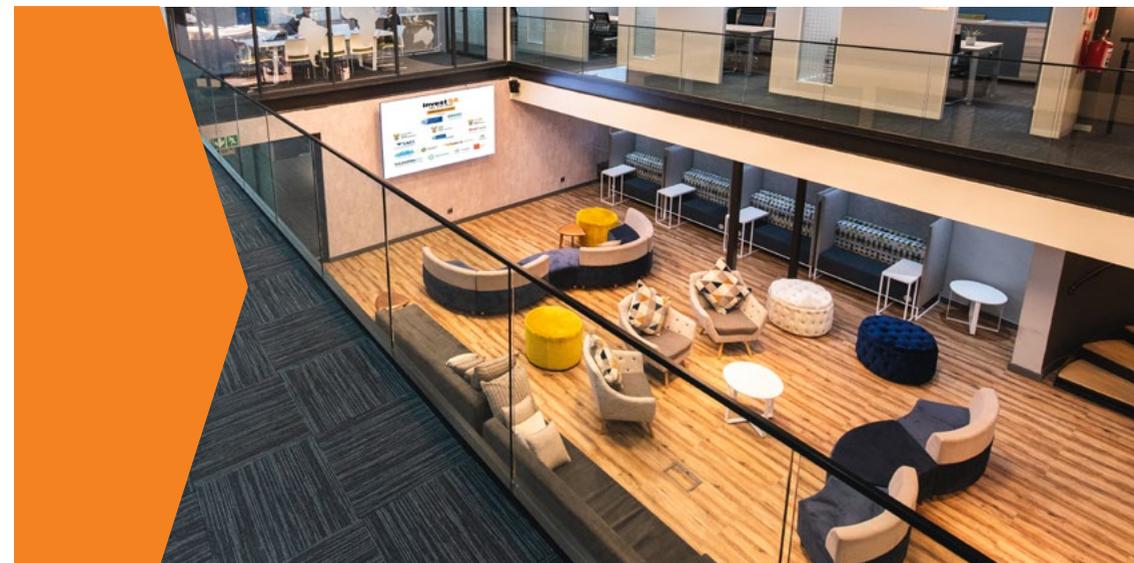
Investment Promotion Services

The OSS gives you access to Wesgro's Investment Promotion services, which include:

- Guidance regarding accessing governmental incentives and grants
- Site location
- Facilitation of access to finance
- Professional referral services
- Strategic matchmaking
- Sector-specific research via the Wesgro Research Unit
- Intergovernmental linkages

Their team of Portfolio Managers has more than 40 years of experience in supporting businesses, and covers the following key sectors:

- Agribusiness
- Hotel and Real Estate
- Tech
- Manufacturing
- Oil and Gas
- Business Services
- Green Economy



WHY INVEST IN CAPE TOWN & THE WESTERN CAPE?

1. Growing Economy

One of the largest economies in Africa. Over 500 000 jobs have been added to the region since 2010.
(Source: StatsSA QLFS)

2. Globally Connected

Cape Town International Airport is the best in Africa, winning the sought after Skytrax award for three years running. It's connected to over 21 countries, with 750 000 international inbound seats and 13 new routes added in the last three years. The airport had over 10 million total passengers in 2017. International passenger numbers grew by 20% in 2017 after an already impressive 16% growth in 2016, driven by the Air Access Initiative.
(Source: ACSA)

3. Access to Africa

Cape Town, the Western Cape, connects you to the rest of Africa, with total exports from the Cape to the rest of the continent valued at US\$3.2 billion in 2017 alone.
(Source: Quantec)

4. Africa's Tech Hub

Cape Town is the Tech Capital of Africa. The Cape Town-Stellenbosch tech ecosystem in the Western Cape is the most productive in Africa, employing over 40,000 people. More than Lagos and Nairobi combined.
(Source: Endeavor Insight Report 2018)

5. Agricultural Innovation

The Western Cape is home to leading international brands such as Burger King, Parmalat and GC Rieber, proving that it has a globally competitive Agribusiness sector.

6. Tourism Economy

The Western Cape generated over US\$1.6 billion in tourist expenditure in 2017 and supported over 300 000 jobs.
(Source: SATourism, DEDAT, 2018)

7. Green Economy

The Cape has already attracted US\$1.2 billion investments in renewable energy projects.

8. Film and Media

The Western Cape is a cost-effective destination for foreign productions, with a favourable exchange rate. There are over 5000 official City of Cape Town locations and countless privately-owned ones.

9. FDI

Between January 2008 and December 2017, the Western Cape welcomed 299 direct investments, attracting over US\$ 7.6 billion worth of FDI, facilitating close on 20,000 employment opportunities for the region.
(Source: FDI markets, 2018)

10. Skills and Education

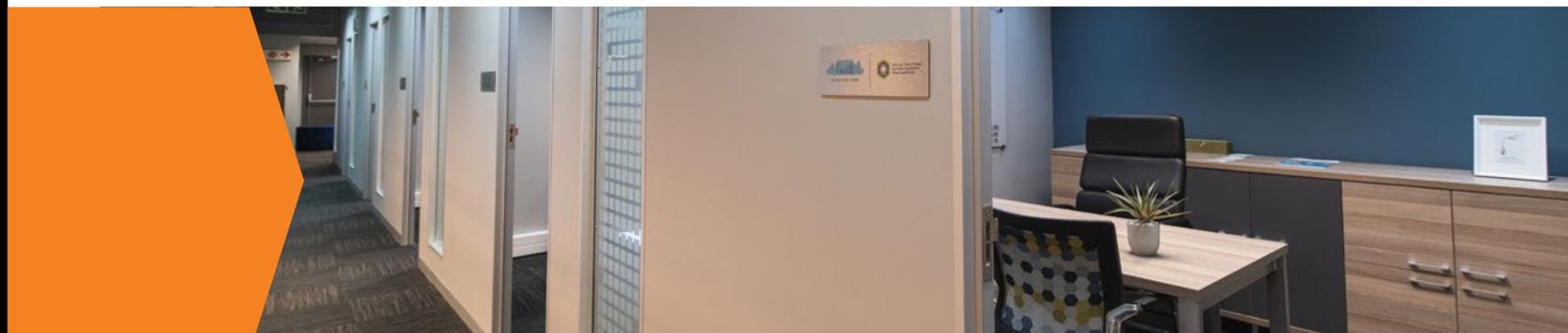
The Western Cape has the highest mathematics pass rate and the highest number of students qualifying for university in the country. Every year thousands of foreign students come to study at four major universities in the province. 70% of international students attending the universities were from other African countries.
(Source: CHEC)

11. Clean Government

The Western Cape has received 100% clean audits for public entities.
(Source: Auditor General report for 2017/18)

12. World-Class Infrastructure

The Western Cape Government spent close on US\$1.6 billion on road infrastructure since 2009. 95% of km's travelled by our road users are on roads in a "Fair" to "Very Good" condition, based on a comprehensive survey. Cape Town has 848 kms of fibre-optic cables and 25 switching facilities. Fibre-optic cables and microwave links connect 346 Cape Town city buildings at speeds of up to 1Gbps.





Our Partners

In order to provide this service offering, InvestSA and the OSS work closely with a multitude of partner organisations. These, and their areas of responsibilities, are listed as follows:



Incentives; policy advocacy; and sector specific intelligence.



Immigration services and regulation; and support on general work, corporate and business visas.



Facilitation of Unemployment Insurance Fund (UIF); Compensation Fund; General Work Visas; Employment Equity (EE); and Sector Education and Training Authority (SETA) grants.



Support on the administration of compulsory specifications, and other technical regulations with the view of protecting human health, safety and the environment.



Co-ordination and facilitation of customs and excise duties; corporate tax; VAT; PAYE; UIF and the skills development levy.



Investment promotion and regulatory support to incumbents and new entrants in the Renewable Energy industry.



Assist with unblocking delays with license applications, permits and approvals required to operationalise business in the Western Cape.



Tourism, Trade and Investment promotion.



Access to local incentives and development facilitation.



Investment facilitation services relating to the Saldanha Bay Industrial Development Zone.



Access to BPO market intelligence; training and skills development; networking and industry development; investment facilitation.



Specialist advisory services on company registration, fees and required documentation.

Contact Us

For more seamless investment help, contact:

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investSA

ONE STOP SHOP

WESTERN CAPE

operated by



Western Cape
Government
Economic Development
and Tourism

WESGRO
cape town & western cape
tourism, trade & investment